	Jan - Dec 19	Budget	$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
MEETING INCOME				
Annual Meeting				
Dedication Ads	200.00			
Raffle Proceeds	3,655.00	4,000.00	-345.00	91.38%
Registrations	73,125.00	71,000.00	2,125.00	102.99%
Sponsorship/Exhibitors	71,315.00	45,000.00	26,315.00	158.48%
Total Annual Meeting	148,295.00	120,000.00	28,295.00	123.58%
Networking Event Fall				
Raffle Proceeds	0.00			
Registrations	3,690.00	3,450.00	240.00	106.96%
Sponsorships/Exhibitors	500.00	750.00	-250.00	66.67%
Total Networking Event Fall	4,190.00	4,200.00	-10.00	99.76%
Networking Event Spring				
Raffle Proceeds	0.00	0.00	0.00	0.0%
Registrations	1,570.00	5,400.00	-3,830.00	29.07%
Sponsorships/Exhibitors	500.00	5,300.00	-4,800.00	9.43%
Total Networking Event Spring	2,070.00	10,700.00	-8,630.00	19.35%
Total MEETING INCOME	154,555.00	134,900.00	19,655.00	114.57%
Total Income	154,555.00	134,900.00	19,655.00	114.57%
Expense				
Administrative Support - KME				
VAO	4,100.00	5,000.00	-900.00	82.0%
Administrative Support - KME - Other	25,465.56	21,000.00	4,465.56	121.27%
Total Administrative Support - KME	29,565.56	26,000.00	3,565.56	113.71%
MEETING EXPENSES				
Annual Meeting				
AV Expenses	10,838.96	6,000.00	4,838.96	180.65%
Awards	180.09	210.00	-29.91	85.76%
Badges/Lanyards	279.36	100.00	179.36	279.36%
Booths/Tables	2,841.60	2,625.00	216.60	108.25%

CE Credit Processing	1,070.00	1,511.00	-441.00	70.81%
Credit Card Fees	2,593.16	2,760.00	-166.84	93.96%
Decorations/Marketing	2,044.39	1,000.00	1,044.39	204.44%
Facility Rental	0.00			
Graphic Design	3,430.00	1,000.00	2,430.00	343.0%
Gratutities	66.00	300.00	-234.00	22.0%
Honorarium	8,200.00	12,650.00	-4,450.00	64.82%
Lanyards	689.08	800.00	-110.92	86.14%
Meal Expense	47,715.73	45,000.00	2,715.73	106.04%
Other Exp	1,083.58			
Oxford Abstracts	618.00	600.00	18.00	103.0%
Posterboard	3,056.00	2,900.00	156.00	105.38%
Printing and Copying	2,517.55	2,200.00	317.55	114.43%
Shipping to/from Venue	54.87			
Signs	68.97	225.00	-156.03	30.65%
Speaker travel Exp	3,288.45	2,730.00	558.45	120.46%
Staff Travel Exp	2,445.15	2,420.00	25.15	101.04%
Supplies	545.39	100.00	445.39	545.39%
Total Annual Meeting	93,626.33	85,131.00	8,495.33	109.98%
Networking Event Fall				
AV	165.00			
CE Credits	450.00			
Credit Card Fees	86.34			
Food and Beverage	2,812.63	4,000.00	-1,187.37	70.32%
Other Exp	410.31			
Total Networking Event Fall	3,924.28	4,000.00	-75.72	98.11%
Networking Event Spring				
AV Expenses	1,478.21	1,600.00	-121.79	92.39%
CE Credit Processing	385.00	500.00	-115.00	77.0%
Credit Card Fees	53.07	124.20	-71.13	42.73%
Food and Beverage	4,531.77	4,400.00	131.77	103.0%
Honorarium	500.00	3,200.00	-2,700.00	15.63%
Other Exp	300.00	30.00	270.00	1,000.0%
Signs, Brochures, Landyards etc	240.89	0.00	240.89	100.0%

Speaker Travel Exp	0.00	0.00	0.00	0.0%
Staff Travel Expense	30.00	150.00	-120.00	20.0%
Total Networking Event Spring	7,518.94	10,004.20	-2,485.26	75.16%
Total MEETING EXPENSES	105,069.55	99,135.20	5,934.35	105.99%
Office Supplies	96.44			
Operations				
Bank Service	0.00	15.00	-15.00	0.0%
Contracted Services - non KME	227.50	300.00	-72.50	75.83%
Donation	262.55	500.00	-237.45	52.51%
Graphic Design	230.05	1,000.00	-769.95	23.01%
Insurance	823.00	988.00	-165.00	83.3%
Marketing (Videotaping)	1,016.50	1,200.00	-183.50	84.71%
Member Recognition	200.00	500.00	-300.00	40.0%
Postage and Shipping Expense	0.00	60.00	-60.00	0.0%
Printing expense	0.00	100.00	-100.00	0.0%
Social Media	0.00	500.00	-500.00	0.0%
Supplies Expense	209.98	100.00	109.98	209.98%
Telephone	300.00	240.00	60.00	125.0%
Operations - Other	204.00			
Total Operations	3,473.58	5,503.00	-2,029.42	63.12%
Total Expense	138,205.13	130,638.20	7,566.93	105.79%
Net Ordinary Income	16,349.87	4,261.80	12,088.07	383.64%
	16,349.87	**4,261.80**	**12,088.07**	**383.64%**

	Dec 31, 19	Dec 31, 18	$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
PNC	129,254.66	112,938.41	16,316.25	14.45%
Total Checking/Savings	129,254.66	112,938.41	16,316.25	14.45%
Other Current Assets				
Due from Paypal	33.62	0.00	33.62	100.0%
Total Other Current Assets	33.62	0.00	33.62	100.0%
Total Current Assets	129,288.28	112,938.41	16,349.87	14.48%
TOTAL ASSETS	**129,288.28**	**112,938.41**	**16,349.87**	**14.48%**
LIABILITIES & EQUITY				
Equity				
Opening Bal Equity	21,993.34	21,993.34	0.00	0.0%
Unrestrict (retained earnings)	90,945.07	75,115.50	15,829.57	21.07%
Net Income	16,349.87	15,829.57	520.30	3.29%
Total Equity	129,288.28	112,938.41	16,349.87	14.48%
TOTAL LIABILITIES & EQUITY	**129,288.28**	**112,938.41**	**16,349.87**	**14.48%**